

BLUEINVEST DAY 2020

AGENDA

Brussels, Belgium
04 February 2020

30/01/2020

**BLUE
INVEST**

Programme | Tue 04 February 2020

VIP Breakfast – Invitation only

08:00 - 09:00 Investors breakfast – invitation only

Roundtable format. Participants are investors, fund managers and select CEOs.
Max. 40 participants.

08:00 Arrival of participants

Welcome remarks

Virginijus SINKEVIČIUS, European Commissioner for Environment, Oceans & Fisheries

Emma NAVARRO, Vice President, European Investment Bank

Presentation on BlueInvest

The BlueInvest Initiative

Bernhard FRIESS, Acting Director-General for Maritime Affairs & Fisheries and Director, Maritime Policy & Blue Economy

BlueInvest Fund of Funds

Patric GRESKO, Head of Division, Innovation & Technology Investments, European Investment Fund

Discussion moderated by EIF

The BlueInvest Fund of Funds: Challenges and Opportunities

09:00 Group picture

Participants will be accompanied to BlueInvest 2020

A dedicated meeting space will be allocated to the BlueInvest Fund of Funds team (EIF) to conduct meetings with investors and fund managers. These meetings should preferably start from 10:00 after the Opening Session.



Official programme | Main stage

08:00 - 09:00

Registration and networking breakfast

09:00 - 10:00

Opening session: EU Green Deal and Blue Economy – What is the Way Forward?

What is the way forward for establishing a just and sustainable Blue Economy? A high-level keynote session with inspiring leaders.

- Virginijus SINKEVIČIUS, European Commissioner for Environment, Oceans & Fisheries
 - Emma NAVARRO, Vice President, European Investment Bank
 - Jeremy DARROCH, Chief Executive, Sky Group
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10:00 - 10:15

Investor pitch

Michael KLEINDL, Founder & Managing Partner, Blue Horizon Ventures

Christian OLDENDORFF, Owner & Founder, AMPLIFIER GmbH

Simon DENT, Blue Investments Director, Althelia Funds

10:15 - 11:10

BlueInvest Awards | Pitch Category 1: Clean energy from the ocean

Five start-ups/SMEs in this category will be selected to pitch to a panel of investors and experts. The BlueInvest Award for “Clean Energy from the Ocean” will be awarded to the candidate with the best technology/product and pitch at the conclusion of BlueInvest Day.

This category shall cover innovative solutions, processes and technologies in the field of ocean renewables and ocean energy.

11:10 - 11:25

Investor pitch

Andrew SMITH, Executive Director, Greenbackers Investment Capital Limited



Olivier RAYBAUD, Co-Founder & Managing Partner, Blue Oceans Partners

David VAN LOO, Investment Director, Rotterdam Port Fund

11:25 - 12:20

BlueInvest Awards | Pitch Category 2: Intelligent ocean

Five start-ups/SMEs in this category will be selected to pitch to a panel of investors and experts. The BlueInvest Award for “Intelligent Ocean” will be awarded to the candidate with the best technology/product and pitch at the conclusion of BlueInvest Day.

This category shall cover next generation digital technologies, products and solutions in the field of artificial intelligence, robotics, smart ports, harbours & terminals, remote sensing and navigation, etc.

12:20 - 13:20

Networking lunch @ The Marketplace

13:20 - 13:35

Investor pitch

Vanessa DRAPER, Director for Partnerships & Corporate Engagement, Sky Ocean Ventures

Shiblee ALAM, Managing Director – Impact Investing, 8F Investment Partners

Juan ALVAREZ DE LARA, Founder GP, Origen Ventures Fund, Co-Chairman EBAN Impact Investing Committee

Max GOTTSCHALK, Founding Partner, Ocean 14 Capital

13:35 - 14:30

BlueInvest Awards | Pitch Category 3: Food & feed from the ocean

Five start-ups/SMEs in this category will be selected to pitch to a panel of investors and experts. The BlueInvest Award for “Food & Feed from the Ocean” will be awarded to the candidate with the best technology/product and pitch at the conclusion of BlueInvest Day.

This category shall cover innovative new food and feed from aquaculture and renewable aquatic biological resources.

14:30 - 14:40

The Accelerator Pitch

Maren HJORTH BAUER, CEO and Co-Founder, Katapult Ocean

Carolien VAT-SANDEE, Director, PortXL

14:40 - 14:50

Blue Economy: A US perspective

Michael JONES, President, TMA BlueTech

14:50 - 15:00

Blue Economy: How Banks Can Change the Game

Pierre CG ROUSSEAU, Strategic Advisor, Sustainable Business, BNP Paribas

15:00 - 15:55

BlueInvest Awards | Pitch Category 4: Blue bioeconomy and green solutions

Five start-ups/SMEs in this category will be selected to pitch to a panel of investors and experts. The BlueInvest Award for “Blue bioeconomy and green solutions” will be awarded to the candidate with the best technology/product and pitch at the conclusion of BlueInvest Day.

This category shall cover new products, technologies, solutions and processes from renewable aquatic biological resources, including packaging and medical/pharmaceuticals. It shall also cover solutions toward the “greening” of traditional maritime industries, marine litter, circular economy, natural capital/ocean resource management, etc.

15:55 - 16:15

Women in Blue Innovation

Lucy HUGHES, Founder, MarinaTex

Fiona HOUSTON, Co-Founder & SeaEO, Mara® Seaweed

16:15 - 16:30

Break

16:30 - 17:30

BlueInvest Awards

The BlueInvest Award shall be conferred to the 4 top technologies/products of BlueInvest Day, based on the 4 pitch sessions



conducted over the course of the day. The audience may also vote for a People's Choice category via online vote.

17:30 - 19:00

Networking reception

Parallel sessions

All parallel activities may only start from 10:00, following the Opening Session

10:00 - 16:30

1:1 meetings and targeted business matching

10:00 - 16:30

BlueInvest Fund of Funds: Investors consultation

Dedicated area for EIF team to conduct 1:1 meetings to discuss the BlueInvest Fund of Funds.



BlueInvest Awards | Jury panels

Pitch Category 1: Power from the ocean

This category shall cover innovative solutions, processes and technologies in the field of ocean renewables and ocean energy.

Jury panel

- Andrew SMITH, Executive Director, Greenbackers Investment Capital Limited
- Maren HJORTH BAUER, CEO and Co-Founder, Katapult Ocean
- Michael JONES, President, TMA BlueTech
- Mare STRAETMANS, Director, Digital Transformation, Van Oord
- Steffen KNODT, Director New Ventures, Wärtsilä

Pitch Category 2: Intelligent ocean

This category shall cover next generation digital technologies, products and solutions in the field of artificial intelligence, robotics, smart ports, harbours & terminals, remote sensing and navigation, etc.

Jury panel

- Christian OLDENDORFF, Owner & Founder, AMPLIFIER GmbH
- Juan ALVAREZ DE LARA, Co-Chairman, Impact investing Committee, European Business Angels Network
- Elias CHBEIR, Board of Directors, Luxembourg Business Angels Network
- Maren HJORTH BAUER, CEO and Co-Founder, Katapult Ocean
- Steffen KNODT, Director New Ventures, Wärtsilä
- Mare STRAETMANS, Director, Digital Transformation, Van Oord
- David VAN LOO, Investment Director, Rotterdam Port Fund

Pitch Category 3: Food & feed from the ocean

This category shall cover innovative new food and feed from aquaculture and renewable aquatic biological resources.

Jury panel

- Christian LIM, Co-Founder & Managing Partner, Blue Oceans Partners
- Michael KLEINDL, Founder & Managing Partner, Blue Horizon Ventures
- Shiblee ALAM, Managing Director – Impact Investing, 8F Investment Partners
- Pierre CG ROUSSEAU, Strategic Advisor, Sustainable Business, BNP Paribas
- Emma FAU, Founder, EUCapital SPRL
- Max GOTTSCHALK, Founding Partner, Ocean 14 Capital

Pitch Category 4: Blue bioeconomy and green solutions

This category shall cover new products, technologies, solutions and processes from renewable aquatic biological resources, including packaging and medical/pharmaceuticals. It shall also cover solutions toward the “greening” of traditional maritime industries, marine litter, circular economy, natural capital/ocean resource management, etc.

Jury panel

- Olivier RAYBAUD, Co-Founder & Managing Partner, Blue Oceans Partners
- Christian OLDENDORFF, Owner & Founder, AMPLIFIER GmbH
- Vanessa DRAPER, Director for Partnerships & Corporate Engagement, Sky Ocean Ventures
- Andrew SMITH, Executive Director, Greenbackers Investment Capital Limited
- Juan ALVAREZ DE LARA, CEO & Founder, Seed & Click and Co-Chairman, Impact investing Committee, European Business Angels Network
- Pierre CG ROUSSEAU, Strategic Advisor, Sustainable Business, BNP Paribas
- Simon DENT, Althelia Funds
- Hein MOLENKAMP, Managing Director, Water Alliance
- David VAN LOO, Investment Director, Rotterdam Port Fund

Speaker profiles



Shiblee ALAM

Managing Director – Impact Investing | 8F Investment Partners

Shiblee Alam is based in London and has over 20 years of experience in investment banking and asset management. Prior to joining 8F Investment Partners, Shiblee was in charge of Business Development for Alternative and Impact Investments at AXA Investment Managers (AXA IM) where the team managed a US\$400 million Impact Investments program and more than US\$10 billion of Hedge Funds and other alternative investment solutions for institutional clients globally.

Prior to AXA IM, Shiblee was a Senior Sales & Structurer with Lehman Brothers in London on their Hedge Funds Derivatives & Solutions Desk. Before Lehman Brothers, Shiblee was based in Paris at Société Générale Asset Management as a Senior Sales & Structurer within the Structured Asset Management unit.

In the nineties, Shiblee was an FX derivatives trader with major banks such as BNP Paribas, CIBC and American Express between Paris and Toronto.

Shiblee holds an MBA in International Finance from McGill University and is a CAIA designee.



Juan ALVAREZ DE LARA

Co-Chairman, Impact investing Committee | European Business Angels Network

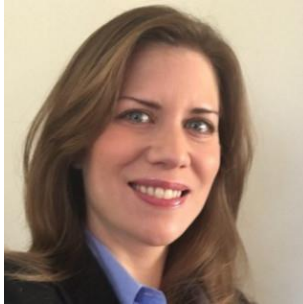
Juan Alvarez de Lara is an Investor and Start-up Advisor. He is Co-founder and Co-general Partner of Origen Ventures Fund and Founder and CEO of Seed & Click, with over 20 years' experience in national and international financial management.

Origen Ventures Fund is a tech transfer fund (20 MM€, hard cap 30 MM€) specialised in funding spin offs launched from universities, research centers, scientific and technological Parks in KETS sectors (nanotechnology, micro & nano-electronic, photonic, advanced materials, industrial biotechnology, advanced manufacturing systems)

Seed & Click has four business units: Seed & Click Funding, managing investors networks with more than 100 investors investing in seed and startup phase (one of this angel network is the first women angel network of Spain, SWAN); Seed & Click Events; Seed & Click Academy,

to train Business Angels and entrepreneurs; Seed & Click Inno Ventures, assessment in innovation for mid and big companies.

He is Board Member of EBAN, Vice President of AEBAN (Spanish Association of Business Angels), board member and founder of French Tech Barcelona, Advisor of funds mVenturesBCN and Invergy B. Side.

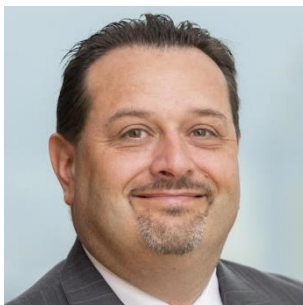


Laure BLANCHARD-BRUNAC

Associate Director EU Affairs | European Bank for Reconstruction and Development (EBRD)

Laure Blanchard-Brunac is currently responsible for InvestEU within the European Bank for Reconstruction and Development (EBRD).

EBRD aims at becoming an implementing partner under InvestEU to support new and innovative projects in Eastern Europe. Laure's main areas of expertise are banking, IFI financing, and EU policy. Prior to this role, Laure was seconded to the European Commission for 4 years and worked 9 years in the Banking Department of EBRD to lead and execute equity and debt transactions with corporates and equity funds across various geographies. She began her career in Paris, as an investment manager at Proparco, the private sector's arm of the French Development Agency. Laure holds a Grande Ecole degree from HEC Paris.



Pierre CG ROUSSEAU

Head of Global Markets | BNP Paribas (Asia-Pacific)

Mr. Pierre Rousseau is currently Chief Executive Officer of BNP Paribas. He is Leader in Global Market activities, with almost 35 years experience in broking and banking, out of which 25 in Asia (Singapore, HK and Tokyo). He was Lead for BNP Paribas to be one of the top international players for Global Markets in APAC, mainly in Japan and the newly-opened market of China.

Forward-thinker and businessman: created one of the first electronic broker in Asia (WICarr Blink) in the late nineties; pioneer of sustainable finance and actively contributed to lead BNPP in that space; active in volunteering for social impact business and non-profit organization.



Jeremy DARROCH
Chief Executive | Sky Group

Jeremy joined Sky as Chief Financial Officer and Executive Director in 2004 and was appointed to his current role in December 2007.

Jeremy has extensive experience in the retailing and fast-moving consumer goods sectors. Prior to joining Sky, Jeremy was Group Finance Director of DSG International plc, formerly Dixons Group plc. He has also spent 12 years at Procter & Gamble in a variety of roles in the UK and Europe. Jeremy is a former Non-Executive Director and Chairman of the Audit Committee of Marks and Spencer Group plc from 2006 to 2013.

External Appointments:

Non-Executive Director of Burberry Group plc

Chair of Business in the Community and became a WWF ambassador

Business Member of the National Centre for Universities and Business



Simon DENT
Blue Investments Director | Althelia Funds

Simon has more than 20 years energy and commodity related experience with extensive commodity origination experience in both physical and financial commodity markets and in managing and executing long-term structured transactions.

Previously a Managing Director in the BNP Paribas Commodity Group where he worked for the bank for over 12 years in both Europe and North America. He setup and led the global emissions sales and environmental trading activity for the bank.

Simon joined Althelia Climate Fund in 2014 and is applying his commercial and structuring skills towards developing project led impact investments. He is focused on sustainable marine supply chains and fisheries as well as sustainable land use investments.

Simon holds a Masters in Corporate and International Finance from Durham University and a Business and Economics degree from Edinburgh University.



Vanessa DRAPER
Director | Sky Ocean Ventures

Vanessa joined the Sky Ocean Ventures team in 2018 and is the Director of Partnerships working with our innovators to activate Sky's portfolio support from across the business and with the fund's corporate partnerships across its innovation ecosystem. Sky Ocean Ventures is a media-powered impact investment fund and the first launched by a (former) FTSE plc focused on non-strategic impact investment. The fund has a £25M commitment from Sky with a mission to invest in and accelerate new science and technology that can address the ocean plastic crisis and is partnering with leading research and scientific bodies such as National Geographic, Imperial College London and Innovate UK. Vanessa has worked across the Sky European business for over twenty years, initially in investor relations and corporate communications and more recently as the Director of Design coordinator for the multi-award winning BREEM excellent Sky Campus focusing on sustainability.



Fernando GAGO ESTEBAN
Head of Open Innovation | Kaleido – Ideas & Logistics

Civil Engineer and MBA, with a background in responsibility roles (both technical and managerial) in various industries. Focused on real economy, innovation and sustainability and with professional and academic experience in Europe, the U.S., Australia and Africa.



Max GOTTSCHALK
Founding Partner | Ocean 14 Capital

Max is a founding partner of Ocean 14 Capital, a Private Equity fund dedicated to protecting our oceans. He also is the co-founder of Vedra Partners, a multi-family office with operations in London and Switzerland. Prior to Vedra, he co-founded, Gottex Fund Management in 1998, a global asset management company that he built and brought to market in 2007 on the Swiss stock exchange with a market cap of US\$ 2.2bn. Prior to Gottex Mr. Gottschalk headed Bear Stearns fixed income derivatives hedge fund sales team in New York. Mr. Gottschalk has traded, seeded and invested with fund managers for over 25 years and also has extensive experience in venture capital and private equity where he has successfully backed, operated and exited a number of private ventures including Faena Group, Everlane, Vita Coco, Good Catch and Perfect Moment. Mr. Gottschalk is married with five children and has a business degree in finance, marketing and international

business from the University of Virginia where he graduated with honors and where he currently teaches a course on Impact Investing.



Fiona HOUSTON

Co-Founder & SeaEO | Mara® Seaweed

Co-Founder & SeaEO passionate seaweed expert, she still loves to get her feet wet harvesting, when not running the business.



Lucy HUGHES

Founder | MarinaTex

MarinaTex was created as a final year project by Lucy Hughes at The University of Sussex. Studying Product Design, Lucy developed an interest in utilising waste products and looking to nature for inspiration.

Through a university tutor, Lucy got in contact with MCB Seafoods, a fish processing plant and wholesaler in Newhaven. A tour of the plant identified various waste streams to work with including: offal, blood, crustacean & shellfish exoskeletons and fish skins & scales. After researching the different waste streams, it became apparent that the fish skins and scales had the most potential locked up in them, due to their flexibility and strength enabling proteins.

It took over 100 different experiments to refine the composition and process to form what MarinaTex is today.



Michael JONES

President | TMA BlueTech

Founder and President of two San Diego-based non-profit organizations: TMA BlueTech (TMA) and TMA Foundation (TMAF). TMAF is a 501c3 education-oriented, non-profit focused on Workforce Development (including BlueSTEM education) and Research. TMA is a 501c6 advocacy-oriented, non-profit focused on Economic Development, Ecosystem Development, and National & International Outreach. Together they promote the development of sustainable, science-based ocean & water industries. TMA is a proud member of the BlueTech Cluster Alliance (an association of 10 leading BlueTech clusters in 8 countries), which it helped found.

Active in the finance industry since 1977, initially as a commercial banker and since 1985 as the Founder and President of ProFinance

Associates, Inc. ProFinance focuses on recurring revenue service industries and broadly on the security and maritime industries.

SubSeaSail (SSS) has developed a new autonomous, semi-submersible platform with many uses across defense, commercial and scientific domains. SSS will license the technology to channel partners.

Specialties: M&A and financings in the investment banking world.

Networking in BlueTech (ocean & water tech) non-profit organizations.

Company formation and angel investing.



Michael KLEINDL

Founder & Managing Partner | Blue Horizon Ventures

Michael Kleindl is the co-founder and Managing Partner of Blue Horizon Ventures, a Swiss based Venture Capital Fund seeking to disrupt the existing supply chain of food with technology, innovation and best in class entrepreneurs. Plant based proteins and cellular agriculture are the main focus areas of interest.

In his previous life he was a successful entrepreneur in Tech & Internet including IPO with AdLINK, successful business angel investor for KOMM and Venture Capital Investor with Seaya engaged with companies such like Adcloud, Bodeboca, Buy VIP, Cabify, Crossinx, Coru, Giant Swarm, Reservamos, Restaurantes.com, Sindelantal, Smartclip, Ticketea, Zanox and many others. He exited portfolio companies to the likes of Antena 3/RTL, Amazon, Axel Springer AG, Deutsche Post DHL, Experian, Eventbrite, Just Eat (2X) amongst others.

Michael holds a university degree in Business Administration from the European Business School, Oestrich-Winkel, (Germany) and completed a 2-year management- training program in one of Germany's largest public banking institutions. He is married to a wonderful woman and has four kids. He lives in Zürich, Switzerland and obviously likes all kinds of outdoor sports.



Ingrid KYLSTAD
COO | Katapult Ocean

Ingrid Kylstad is the COO of Katapult Ocean. She is an internationally oriented government & public affairs professional with 8+ years of experience. Ingrid holds an MSc in European Studies from London School of Economics (LSE) and a BA from Maastricht University.



Emma NAVARRO
Vice President | European Investment Bank

Emma Navarro is Vice-President and Member of the Management Committee of the European Investment Bank (EIB) by its Board of Governors, consisting of the 28 European Union Finance Ministers. She took up her duties on the 1st of June 2018.

Emma Navarro has been General Secretary of the Treasury and Financial Policy in Spain and Member of the Bank of Spain Governing Council and Board Member of the Spanish National Securities Market Commission. Prior to this, she had been President of Instituto de Crédito Oficial (ICO), Director of the Office of the Minister for Economic Affairs, Industry and Competitiveness and advisor at the International Monetary Fund. Previously, Emma Navarro held various positions in the public sector in Spain.

Emma is responsible for climate, environment, circular and blue economy and the EIB Institute.



Christian OLDENDORFF
Owner & Founder | AMPLIFIER GmbH

Christian is the owner and founder of Oldendorff Overseas Investments, structuring entity aiming at attracting capital from institutional investors to the shipping space; close affiliation to Reederei Nord. Currently managing two products with a total volume of USD 122 mill. He is also the owner and founder of Amplifier, a visionary company that supports creative entrepreneurs as well as builds their own projects, applying contemporary technology to the shipping space. Since 2009, Christian Oldendorff made over 20 investments in Start-ups and celebrated a number of successful Exits.



Olivier RAYBAUD

Co-Founder & Managing Partner | Blue Oceans Partners

Experienced Private Equity Investor and Board Member with a demonstrated history of investing in European SMEs and of developing innovative ventures.

After more than 20 years of experience in Private Equity and the Banking Industry, I decided to put my experience and skills at the service of the preservation of our ocean and co-founded Blue Oceans Partners, a pioneering ocean finance platform with the mission to mobilize private capital to achieve the UN's SDG 14.



Virginijus SINKEVIČIUS

European Commissioner for Environment, Oceans & Fisheries | European Commission

In 2009, Virginijus Sinkevičius graduated from Salomėja Nėris Gymnasium (Vilnius, Lithuania). He then pursued his undergraduate studies in Aberystwyth University (UK) from where he received a Bachelor of Economic and Social Studies degree in 2012. In 2012, Virginijus Sinkevičius was a trainee in the Unit of Regional and Ethnic Affairs at the Office of the Prime Minister of the Republic of Lithuania. In 2013, he received a Master of Arts in European Studies from Maastricht University (the Netherlands). In 2012–2015, he was an author and editor of the news portal Lithuania Tribune. In 2013–2014, Virginijus Sinkevičius served as an assistant project manager at the Centre for European Policy Analysis in Washington DC (USA). In 2014, he was an international group project manager in AB Lietuvos Paštas; in 2014–2015, he participated in the 'Create Lithuania' program. In 2015–2016, he was the project coordinator in the concession project of the Lithuanian Airports. In 2016, he was a team leader of the Group for Improving the Investment Environment in Public Enterprise Invest Lithuania. In 2017, he completed Digital Policy course in University of Oxford. Virginijus Sinkevičius speaks Lithuanian as a mother tongue, as well as English, Russian and Polish.



Andrew SMITH

Executive Director | Greenbackers Investment Capital Limited

Based in Scotland. Andrew has spent over a decade in the renewables sector. Previously, Andrew was Head of the Scottish Investment Bank's £103m Renewable Energy Investment Fund, investing equity and debt into a range of marine, low carbon and community owned renewables projects, leveraging private investment. Andrew was also Head of Investment at DP Energy, a developer of renewable energy projects

world-wide and qualified and served as Head of Energy Practice Group at Alluris, an alliance of independent law firms from across Europe. Andrew is Chairman of Our Community Energy, a community benefit company seeking to use renewables to alleviate fuel poverty and also participates on the Innovation Fund Expert Group by the European Commission Directorate-General Climate Action, consisting of representatives of Member States, EEA countries, experts from national innovation support programs, private sector experts, private and public financial institutions, research organisations and NGOs.



David VAN LOO
Investment Director | Rotterdam Port Fund

David is an experienced financial-strategic adviser. He started his career at First Dutch and has successfully closed a large number of advisory mandates, mostly in the area of infrastructure, transport, finance and innovation. David is a Tilburg University graduate in Financial Management and Strategic Management.

Jury profiles



Shiblee ALAM

Managing Director – Impact Investing | 8F Investment Partners

Shiblee Alam is based in London and has over 20 years of experience in investment banking and asset management. Prior to joining 8F Investment Partners, Shiblee was in charge of Business Development for Alternative and Impact Investments at AXA Investment Managers (AXA IM) where the team managed a US\$400 million Impact Investments program and more than US\$10 billion of Hedge Funds and other alternative investment solutions for institutional clients globally.

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Shiblee holds an MBA in International Finance from McGill University and is a CAIA designee.



Juan ALVAREZ DE LARA

Co-Chairman, Impact investing Committee | European Business Angels Network

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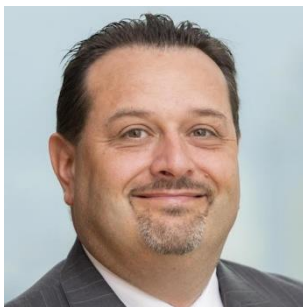
He is Board Member of EBAN, Vice President of AEBAN (Spanish Association of Business Angels), board member and founder of French Tech Barcelona, Advisor of funds mVenturesBCN and Invergy B. Side.



Philip BISHOP

Industry Partnership Manager | National Oceanography Center

Philip is an experienced Oceanographer. He studied BSc Biology with Oceanography at the University of Southampton and then later an MSc in Integrated Environmental Science. He began work in the business development team, before making a move across to the oceanography department. Here he put his scientific expertise into practice, working as a MetOcean Scientist and Project Manager on projects around the world. He managed projects and conducted fieldwork, working within industries such as renewables and coastal engineering.



Pierre CG ROUSSEAU

Head of Global Markets | BNP Paribas (Asia-Pacific)

Mr. Pierre Rousseau is currently Chief Executive Officer of BNP Paribas. He is Leader in Global Market activities, with almost 35 years experience in broking and banking, out of which 25 in Asia (Singapore, HK and Tokyo). He was Lead for BNP Paribas to be one of the top international players for Global Markets in APAC, mainly in Japan and the newly-opened market of China.

Forward-thinker and businessman: created one of the first electronic broker in Asia (WICarr Blink) in the late nineties; pioneer of sustainable finance and actively contributed to lead BNPP in that space; active in volunteering for social impact business and non-profit organization.



Elias CHBEIR

Board of Directors | Luxembourg Business Angels Network

Entrepreneurship: Founder of a business supporting SMEs with digital strategies, as well as start-ups (FinTech, Blockchain) in developing winning business models & go-to-market strategies.

Cross-Cultural Team Leadership using Agile methods: Building, Developing & Transforming Teams globally across Luxembourg, China & India.

Executive Coaching: Mentoring Management into Executive roles across different countries.

Driving Digital Transformation with Cloud Strategies with ROI of over 8 million EUR.

IT Project Management & Business Development: 200% growth in a 3-year roadmap.

Human Capital Management & Employee Engagement: Reduced attrition from 31% to 7.8%.



Simon DENT
Blue Investments Director | Althelia Funds

Simon has more than 20 years energy and commodity related experience with extensive commodity origination experience in both physical and financial commodity markets and in managing and executing long-term structured transactions.

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Simon holds a Masters in Corporate and International Finance from Durham University and a Business and Economics degree from Edinburgh University.



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Director | Sky Ocean Ventures

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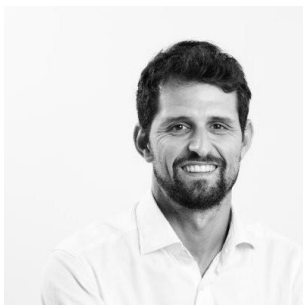
Emma FAU
Founder | EUcapital SPRL

Emma has over 20 years of professional experience in Brussels, with 12 years experience in carrying out political advocacy work on behalf of the private equity and venture capital industry before the EU Institutions and other international organizations. Areas of expertise include small and medium size enterprise (SME) policy, entrepreneurship, access to finance, private equity, venture capital, angel financing, EU funds and programmes, research and innovation. Since Emma Founded EUcapital, Emma has worked for several public and private organisations, including investors organisations such as: Business Angels Europe (BAE), and Princip.al, an international network of family offices and private investors set up in Belgium by a member of a family office. Emma is also cofounder of Women Angels for STEAM (WA4STEAM), a woman angel's network supporting women entrepreneurs in STEAM.

Prior to joining the European Private Equity and Venture Capital Association (EVCA), Emma worked for over three years at the Spanish bank Banco Bilbao Vizcaya-Argentaria (BBVA), dealing with the financial management of European funds, following up EU public tenders and advising the bank and main clients on EU budget lines, grants and subsidies of interest for them in a wide variety of sectors.

Over her career Emma has developed a strong knowledge of the EU Institutions, a large network of contacts and a powerful ability identifying business opportunities, building strong alliances and opening doors for clients.

Emma graduated from University of Zaragoza with a degree in law and afterwards obtained a Master's Degree in Business Administration (MBA) at the European University in Brussels.



Fernando GAGO ESTEBAN
Head of Open Innovation | Kaleido – Ideas & Logistics

Civil Engineer and MBA, with a background in responsibility roles (both technical and managerial) in various industries. Focused on real economy, innovation and sustainability and with professional and academic experience in Europe, the U.S., Australia and Africa.



Max GOTTSCHALK
Founding Partner | Ocean 14 Capital

Max is a founding partner of Ocean 14 Capital, a Private Equity fund dedicated to protecting our oceans. He also is the co-founder of Vedra Partners, a multi-family office with operations in London and Switzerland. Prior to Vedra, he co-founded, Gottex Fund Management in 1998, a global asset management company that he built and brought to market in 2007 on the Swiss stock exchange with a market cap of US\$ 2.2bn. Prior to Gottex Mr. Gottschalk headed Bear Stearns fixed income derivatives hedge fund sales team in New York. Mr. Gottschalk has traded, seeded and invested with fund managers for over 25 years and also has extensive experience in venture capital and private equity where he has successfully backed, operated and exited a number of private ventures including Faena Group, Everlane, Vita Coco, Good Catch and Perfect Moment. Mr. Gottschalk is married with five children and has a business degree in finance, marketing and international business from the University of Virginia where he graduated with honors and where he currently teaches a course on Impact Investing.



Michael JONES
President | TMA BlueTech

Founder and President of two San Diego-based non-profit organizations: TMA BlueTech (TMA) and TMA Foundation (TMAF). TMAF is a 501c3 education-oriented, non-profit focused on Workforce Development (including BlueSTEM education) and Research. TMA is a 501c6 advocacy-oriented, non-profit focused on Economic Development, Ecosystem Development, and National & International Outreach. Together they promote the development of sustainable, science-based ocean & water industries. TMA is a proud member of the BlueTech Cluster Alliance (an association of 10 leading BlueTech clusters in 8 countries), which it helped found.

Active in the finance industry since 1977, initially as a commercial banker and since 1985 as the Founder and President of ProFinance Associates, Inc. ProFinance focuses on recurring revenue service industries and broadly on the security and maritime industries.

SubSeaSail (SSS) has developed a new autonomous, semi-submersible platform with many uses across defense, commercial and scientific domains. SSS will license the technology to channel partners.

Specialties: M&A and financings in the investment banking world.

Networking in BlueTech (ocean & water tech) non-profit organizations. Company formation and angel investing.



Michael KLEINDL
Founder & Managing Partner | Blue Horizon Ventures

Michael Kleindl is the co-founder and Managing Partner of Blue Horizon Ventures, a Swiss based Venture Capital Fund seeking to disrupt the existing supply chain of food with technology, innovation and best in class entrepreneurs. Plant based proteins and cellular agriculture are the main focus areas of interest.

In his previous life he was a successful entrepreneur in Tech & Internet including IPO with AdLINK, successful business angel investor for KOMM and Venture Capital Investor with Seaya engaged with companies such like Adcloud, Bodeboca, Buy VIP, Cabify, Crossinx, Coru, Giant Swarm, Reservamos, Restaurantes.com, Sindelantal, Smartclip, Ticketea, Zanox and many others. He exited portfolio companies to the likes of Antena 3/RTL, Amazon, Axel Springer AG, Deutsche Post DHL, Experian, Eventbrite, Just Eat (2X) amongst others.

Michael holds a university degree in Business Administration from the European Business School, Oestrich-Winkel, (Germany) and completed a 2-year management- training program in one of Germany's largest public banking institutions. He is married to a wonderful woman and has four kids. He lives in Zürich, Switzerland and obviously likes all kinds of outdoor sports.



Steffen KNOTT
Director New Ventures | Wärtsilä

After completing his engineering studies at the RWTH Aachen, Steffen worked in various senior managing positions at the Fraunhofer IPT Aachen and gained his PhD in production technology from RWTH. Before joining Wärtsilä, Steffen held various senior management positions at Hilti, Aker Solutions and Maersk in applied research & development and technology & innovation. Steffen serves also as member of the board of the German Association for Marine Technology GMT / Hamburg.

Wärtsilä's purpose is enabling sustainable societies with smart technology. Acting as a venture client, the Wärtsilä Digital Ventures team is fostering the collaboration between the corporate world and the startup ecosystems around the globe within its venturing model. Within this venturing model, startups could engage with Wärtsilä's business on different levels the e.g. by Wärtsilä's own SparkUp Challenges with co-creation opportunities in Wärtsilä's Digital Acceleration Centres in Helsinki and Singapore or cross-industry acceleration programs in Singapore, Turku and Hamburg.

Recently at the startup event SLUSH Wårtsilå launched a lifeboat for buildings, a product that should never exist. The lifeboats could be used in severe flooding and rising sea levels caused by climate change - 'Let's change the course of the future'.



Ingrid KYLSTAD
COO | Katapult Ocean

Ingrid Kylstad is the COO of Katapult Ocean. She is an internationally oriented government & public affairs professional with 8+ years of experience. Ingrid holds an MSc in European Studies from London School of Economics (LSE) and a BA from Maastricht University.



Christian LIM
Co-Founder & Managing Partner | Blue Oceans Partners

Former Investment Director at AfricInvest, leading African Private Equity firm

Former senior executive with the African Development Bank, Veolia Water and Saint-Gobain China

Seasoned board director and C-level manager

Speaker at international conferences on innovation

INSEAD MBA and MSc engineering from Mines ParisTech

Speaks French, English, Chinese, and Portuguese

Jazz pianist, master freediver



Hein MOLENKAMP
Managing Director | Water Alliance

Hein Molenkamp has helped position the Water Alliance as one of the leading global water clusters. As a unique partnership of private and public companies, government agencies and competence centres, the Water Alliance helps to introduce innovative ideas from entrepreneurs to the (inter) national market. Water Alliance is based at the WaterCampus in Leeuwarden, the Netherlands, which offers a unique research infrastructure and is a meeting point for scientists and

companies from all over Europe. Therefore, the WaterCampus is also known as the European Water Technology Hub.



Christian OLDENDORFF
Owner & Founder | AMPLIFIER GmbH

Christian is the owner and founder of Oldendorff Overseas Investments, structuring entity aiming at attracting capital from institutional investors to the shipping space; close affiliation to Reederei Nord. Currently managing two products with a total volume of USD 122 mill. He is also the owner and founder of Amplifier, a visionary company that supports creative entrepreneurs as well as builds their own projects, applying contemporary technology to the shipping space. Since 2009, Christian Oldendorff made over 20 investments in Start-ups and celebrated a number of successful Exits.



Olivier RAYBAUD
Co-Founder & Managing Partner | Blue Oceans Partners

Experienced Private Equity Investor and Board Member with a demonstrated history of investing in European SMEs and of developing innovative ventures.

After more than 20 years of experience in Private Equity and the Banking Industry, I decided to put my experience and skills at the service of the preservation of our ocean and co-founded Blue Oceans Partners, a pioneering ocean finance platform with the mission to mobilize private capital to achieve the UN's SDG 14.



Andrew SMITH
Executive Director | Greenbackers Investment Capital Limited

Based in Scotland. Andrew has spent over a decade in the renewables sector. Previously, Andrew was Head of the Scottish Investment Bank's £103m Renewable Energy Investment Fund, investing equity and debt into a range of marine, low carbon and community owned renewables projects, leveraging private investment. Andrew was also Head of Investment at DP Energy, a developer of renewable energy projects world-wide and qualified and served as Head of Energy Practice Group at Alluris, an alliance of independent law firms from across Europe. Andrew is Chairman of Our Community Energy, a community benefit company seeking to use renewables to alleviate fuel poverty and also participates on the Innovation Fund Expert Group by the European Commission Directorate-General Climate Action, consisting of representatives of Member States, EEA countries, experts from national

innovation support programs, private sector experts, private and public financial institutions, research organisations and NGOs.



Mare STRAETMANS

Director, Digital Transformation | Van Oord

Experienced Board Member with a demonstrated history of working in the maritime and logistics industry. Skilled in entrepreneurship, transitions, international business, management, and business innovation. Strong business development professional with a Master of Science (M.Sc.) focused in Business Administration and Management from Erasmus Universiteit Rotterdam.



David VAN LOO

Investment Director | Rotterdam Port Fund

David is an experienced financial-strategic adviser. He started his career at First Dutch and has successfully closed a large number of advisory mandates, mostly in the area of infrastructure, transport, finance and innovation. David is a Tilburg University graduate in Financial Management and Strategic Management.

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