

BLUEBIO ALLIANCE

The Portuguese network for marine
bioresources & blue biotechnology

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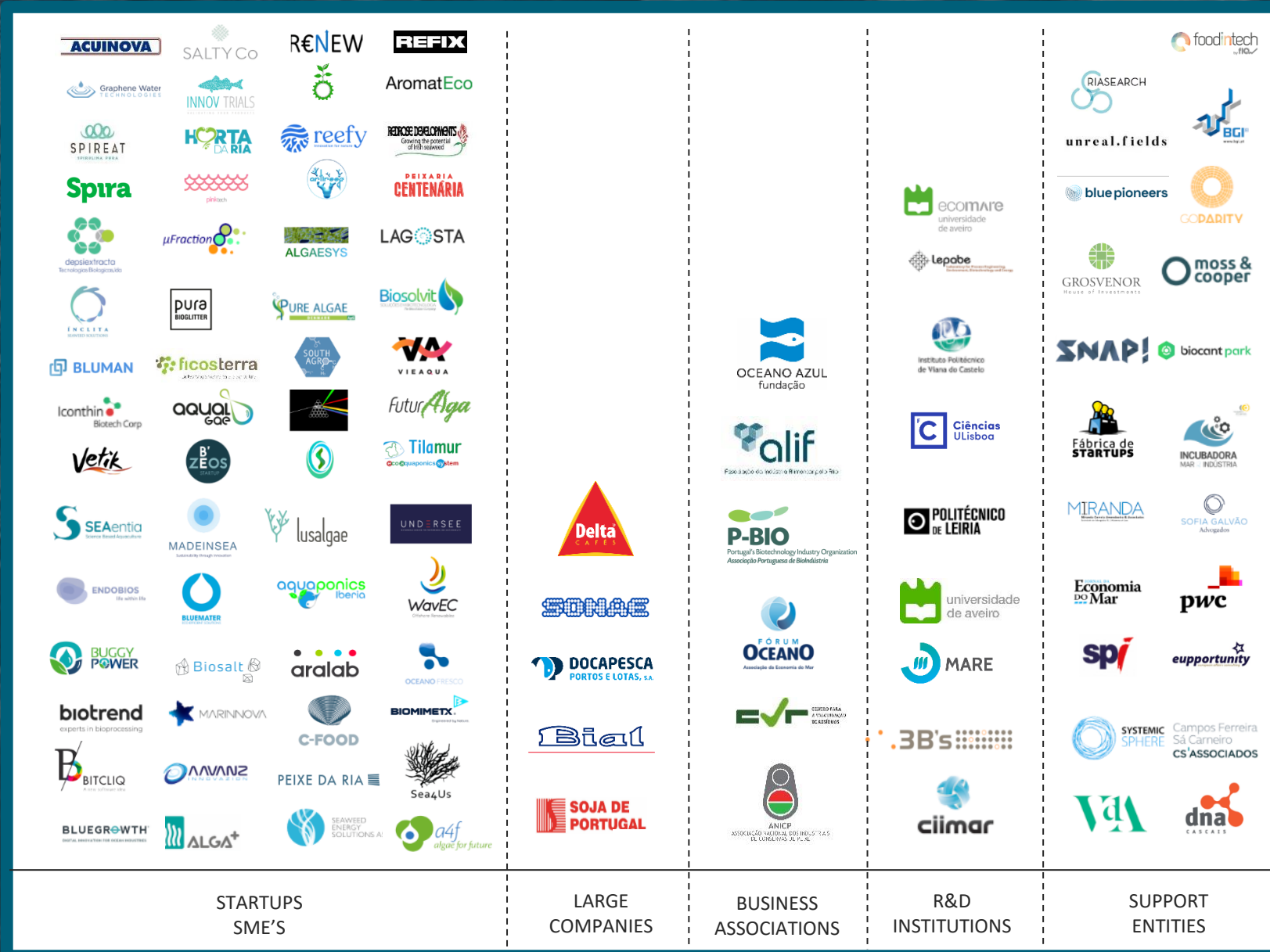
**blue
biotechnology
value chain**





BLUEBIO
ALLIANCE

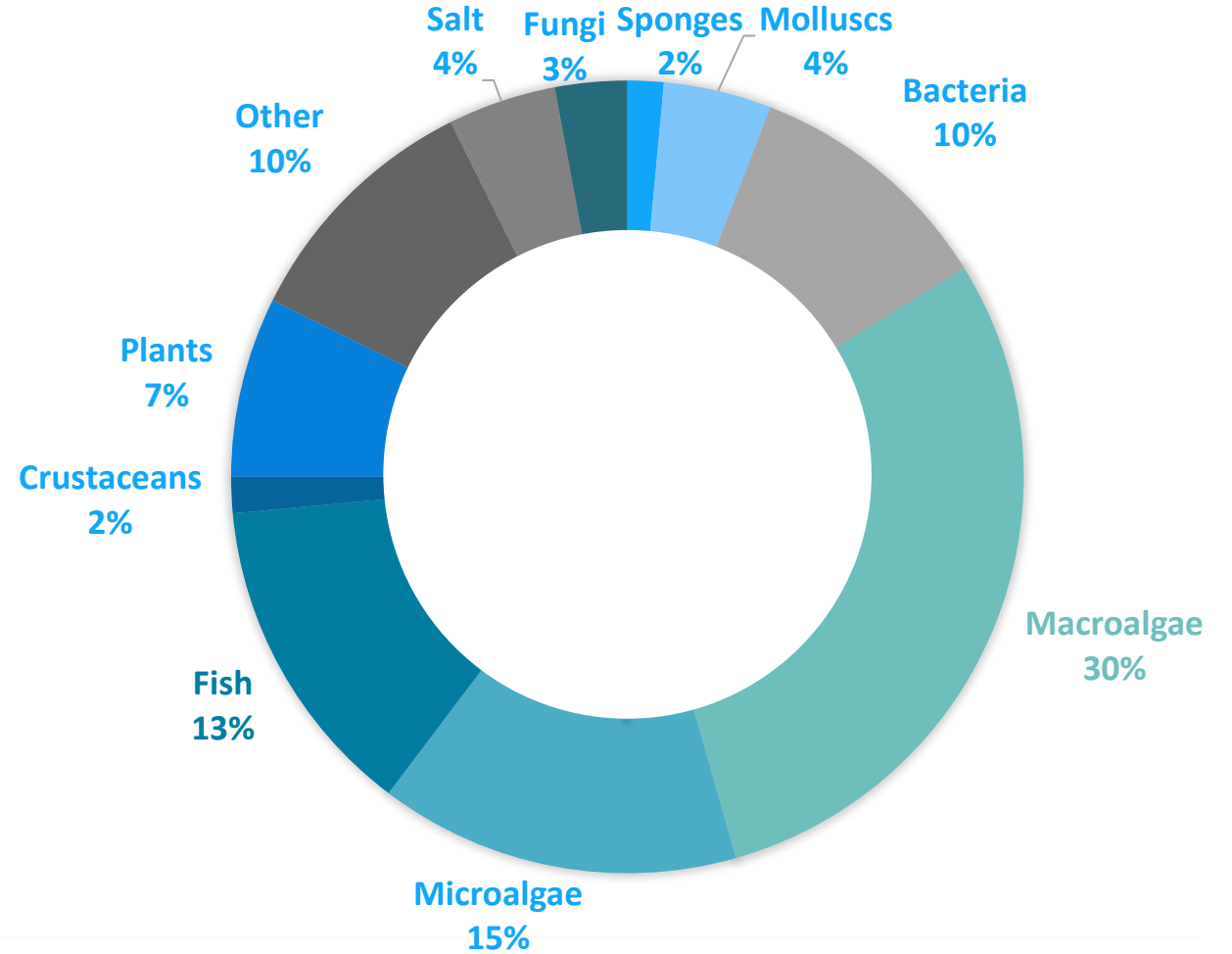
BBA NETWORK



Bioresources SMEs & Startups



STARTUPS
SME'S



FOOD



FOOD



FEED



FOOD

ALGA+ SEAentia Science Based Aquaculture
ACUINOVA OCEANO FRESCO

FEED

BUGGYPOWER Microalgae life creators
aquaponics Iberia
INCLITA SEAWEED SOLUTIONS

BIOPLASTICS

B'ZEOS STARTUP pura BIOGLITTER
futurAlga

FOOD

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COSMETICS

BODY OCEAN WILD & ORGANIC SKINCARE
Vetik lusalgae

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FARMACEUTICS

Sea4Us Bial ENDOBIOS life within life

FOOD



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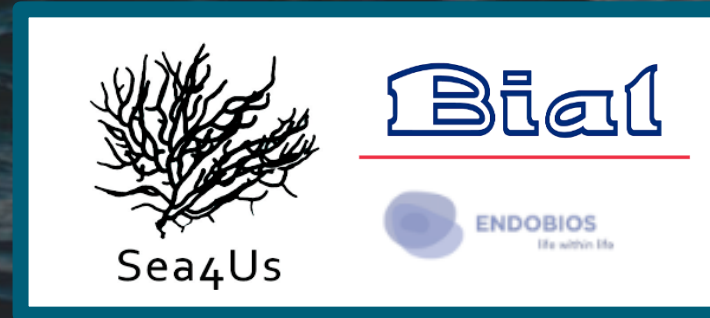
BIOPLASTICS



COSMETICS



FARMACEUTICS



DYES / TEXTILE



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DYES / TEXTILE

BIOMIMETX Engineered by Nature. SALTY Co
Spira

BIOFUEL / BIOFERTILIZERS

a4f algae for future SOUTH AGRO
ficosterra Biotecnología marina para la agricultura

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BIOMEDICAL

LAGOSTA BLUMAN

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BIOMEDICAL

LAGOSTA BLUMAN

BIOREMEDIATION

BLUEMATER ECO-EFFICIENT SOLUTIONS Biosolvit SOLUÇÕES EM BIOTECNOLOGIA The Biosolvit Company

Benefits of becoming an associate



Contacts network | newsletter | Information by email

Free participation in our events
Discounts on international sector events



Dissemination of news about the associates' activity in the media and social media networks

Sharing supply and demand opportunities in the market.



Sharing opportunities in the search for partners for national and international R&D projects.

Support in raising capital (business angels and private investors), sharing competitive financing opportunities



1st WEBINAR **BLUEBIO ALLIANCE**

07 JANUARY 2020
13:30 WEST

ANA DANIEL
Universidade de Aveiro

Technological surveillance: how and why?

Topics to cover:
This webinar will cover basic concepts related to the protection of intellectual property, as well as some technological surveillance techniques that allow to identify future trends in certain fields.



2nd WEBINAR **BLUEBIO ALLIANCE**

11 FEBRUARY 2020
14:30 WEST

SÉRGIO ALVES & DORA FAZEKAS
SPI

Funding Opportunities: Portugal2020, Horizon 2020 & Horizon Europe

Topics to cover:
This Webinar will address the different schemes which Portuguese entities can apply for (**Portugal 2020**), will showcase implemented projects and the call for opportunities still available for application (**Horizon 2020**). Will provide insights on the new EU DG RTD Framework Programme for 2021-2027 (**Horizon Europe**).



3rd WEBINAR **BLUEBIO ALLIANCE**

04 MARCH 2020
12:00 WEST

LUIS COSTA
A4F

Microalgae: a Sustainable Future

Topics to cover:
This webinar will present the basic concepts of microalgae production, its composition, as well as its current and more emerging applications. The webinar also shows the most commonly used microalgae for commercial applications and the best technologies available on the market to explore this sustainable raw material.



4th WEBINAR **BLUEBIO ALLIANCE**

14 APRIL 2020
14:00 WEST

ANDRÉ FARIA
Fábrica de Startups

How to champion your blue biotech business idea

Topics to cover:
This webinar will present the importance of ideation and acceleration programs in the blue biotech sector and will showcase the best tips to deliver a successful pitch of your business idea. During the webinar André will share a winning structure for a pitch and how to improve your communication skills.



5th WEBINAR **BLUEBIO ALLIANCE**

15 JUNE 2020
14:00 WEST

NUNO BRITO JORGE
GoParity

A different way of financing the Blue Economy

Topics to cover:
This webinar will show how to use an online investment platform that connects investors with sustainable projects. Will explain what is a crowdfundering platform and what are the benefits of using such platform. The webinar will also showcase a practical crowdfundering project in Blue Economy and how can others join the process.



6th WEBINAR **BLUEBIO ALLIANCE**

07 JULY 2020
14:00 WEST

MANUEL NINA
SNAP! Partners

Horizon Europe: the new European Commission's Research support grants 2021-2027

Topics to cover:
This webinar will address the new Horizon Europe - the next research and innovation framework programme and will bring the most updated information about Clusters, Missions and the European Innovation Council Pathfinder and Accelerator programs.



7th WEBINAR **BLUEBIO ALLIANCE**

16 SEPTEMBER 2020
14:00 WEST

HELENA ABREU
ALCAplus

The world of Sustainable Seaweed Aquaculture

Topics to cover:
The webinar will address the state of seaweed aquaculture in Europe and show the main species farmed and their uses. It will also explore the case of ALCAplus, a land-based seaweed farming from Portugal.



8th WEBINAR **BLUEBIO ALLIANCE**

07 OCTOBER 2020
14:00 WEST

DUARTE COSTA & MIGUEL J. MARTINS
Grosvenor: House of Investments

Sustainable Investments: Not a Trend anymore, a Way of Living

Topics to cover:
The webinar will show the link between Sustainability and Value Creation. It will show how companies can redefine Metrics and Business Models to fit sustainability requirements and get proper finance.



9th WEBINAR **BLUEBIO ALLIANCE**

17 NOVEMBER 2020
14:00 GMT

RITA SOUSA
Blue Pioneers

Investing in the next-generation sustainable blue businesses led by mission-driven entrepreneurs

Topics to cover:
This webinar will introduce you to an early stage Venture Capital Fund that is looking to invest in blue economy tech ventures aiming at a high positive impact in ocean's sustainability. It will explain what is the focus and belief expected from a Blue Pioneer and why and how to partner with the Fund.



12th

WEBINAR

25 MAY 2021

14:30 GMT

João Rito

SEAentia

Reaching high sustainability standards in fish aquaculture

Topics to cover:

This webinar will raise awareness about real bad and good examples in aquaculture industry. It will explain in which way is technology able to improve aquaculture's practices and sustainability standards and will also show how SEAentia is paving its way to thrive, grow and lead by example.

BLUEBIO

ALLIANCE



FANBEST Online Training program – 23 webinars



Interreg Atlantic Area FANBEST FUNDING ATLANTIC NETWORK FOR BLUE ECONOMY TECHNOLOGY TRANSFER

FANBEST Project (EAPA_1000110201) is funded by the Interreg Atlantic Area Programme through the European Regional Development Fund.

WELCOME!

FANBEST training program

W#1 - Preparing a Business Plan

Remain with your mic muted
Ask your questions in the chat

SNAP! BLUEBIO ALLIANCE FANBEST



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WELCOME!

FANBEST training program

W#3 - Categories of Entrepreneurial Ventures & Shareholders' Agreement

Remain with your mic muted
Ask your questions in the chat

BLUEBIO ALLIANCE FANBEST



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WELCOME!

FANBEST training program

W#14 - Strategic Management & Lean Approach

Remain with your mic muted
Ask your questions in the chat

Fábrica de STARTUPS BLUEBIO ALLIANCE FANBEST



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WELCOME!

FANBEST training program

W#17 – Growth strategies & International market penetration

Remain with your mic muted
Ask your questions in the chat

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WELCOME!

FANBEST Training Program

W#20 – Overview of funding mechanisms in the Blue Economy and Types of financing

Remain with your mic muted
Ask your questions in the chat

moss & cooper BLUEBIO ALLIANCE FANBEST



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WELCOME!

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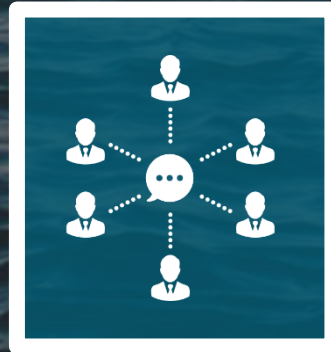
W#23 – Exit strategies

Remain with your mic muted
Ask your questions in the chat

CO DADITY BLUEBIO ALLIANCE FANBEST

BLUE BIO VALUE

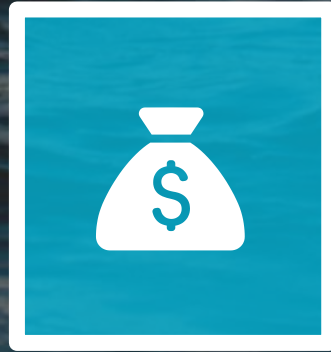
NETWORK &
CAPACITY BUILDING



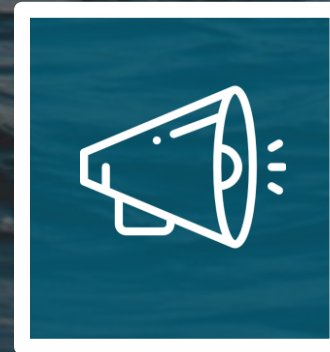
INNOVATION &
ENTREPRENEURSHIP



LOBBY, INVESTMENT
& FINANCING



COMMUNICATION
& AWARENESS



BLUE DEMO NETWORK

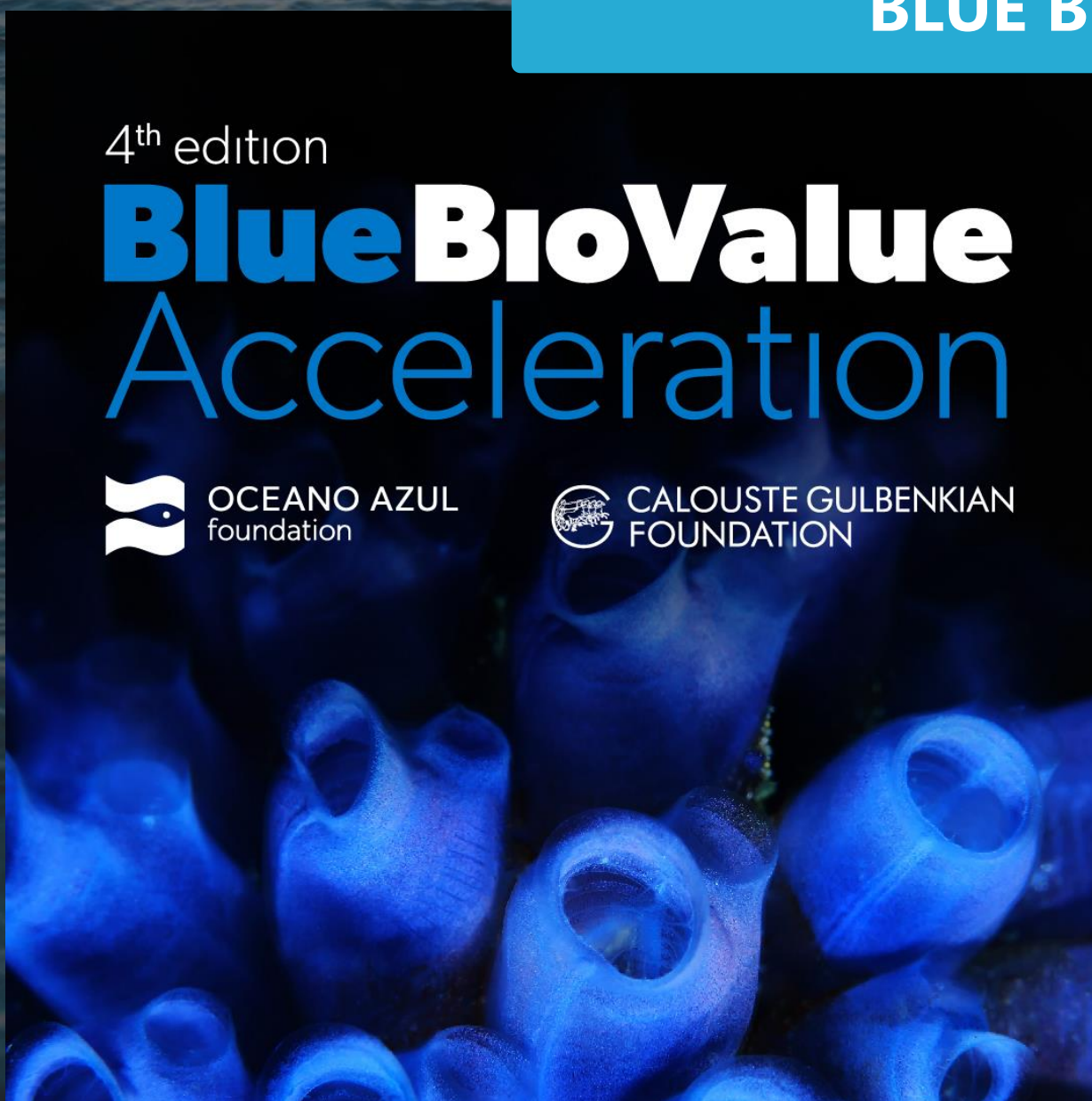
BLUE BIO VALUE

4th edition

BlueBioValue Acceleration



BlueBioValue Ideation



The **Blue Demo Network**



National network
of blue demonstrators

accessible to startups from
all
over
the world.



The Blue Demo Network

National network of blue demonstrators

Access to fresh, brackish |
and salt water. |
To ponds, tanks and |
aquaculture areas |



Access to laboratories for |
biotech / biochemistry / |
biology / chemistry processes |
and pilot studies |



Access to office spaces |
meeting rooms, training |
rooms, virtual incubation and |
logistical support |



Access to support services |
such as IP, legal advice and |
business support in |
incubators. |





BLUE and GREEN

Multiple and joint tasks taken by :



Blue Bioeconomy Roadmap for Portugal

TEAM



Gonçalo Costa

Executive Director of BlueBio Alliance.
Founder and CSO of BioMimetx; Auxiliary Researcher at FCUL, works with amyloid proteins, mass spectrometry and proteomics.



Vitor Vasconcelos

Member of the executive board of BlueBio Alliance.
Biologist, professor at the Faculty of Sciences of the University of Porto and researcher at CIIMAR, being the chairman of CIIMAR since 2013.



Sónia Cruz

Member of the executive board of BlueBio Alliance.
CESAM researcher in the Marine Biotechnology and Aquaculture research group. She specializes in ecophysiology of micro and macro algae.



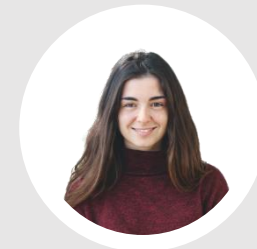
João Rito

Member of the executive board of BlueBio Alliance.
CEO of SEAentia. He has been teaching Physiology, Nutrition and Food since 2017 at the Polytechnic Institute of Leiria and has a specialization in RAS Technology



Catarina Pinto Correia

Member of the executive board of BlueBio Alliance.
Partner in the Public Law area at VdA. He is responsible for advising on European financing and structural funds and leads the working group dedicated to industry and agribusiness.



Raquel Gaião Silva

Executive Advisor of BlueBio Alliance.
Master in Biodiversity and Marine Conservation. She has worked in various activities related to science communication and project management in the areas of Blue Bioeconomy and Ocean Literacy.

Thank You

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ALLIANCE

Raquel Gaião Silva

Executive Advisor BlueBio Alliance (BBA)