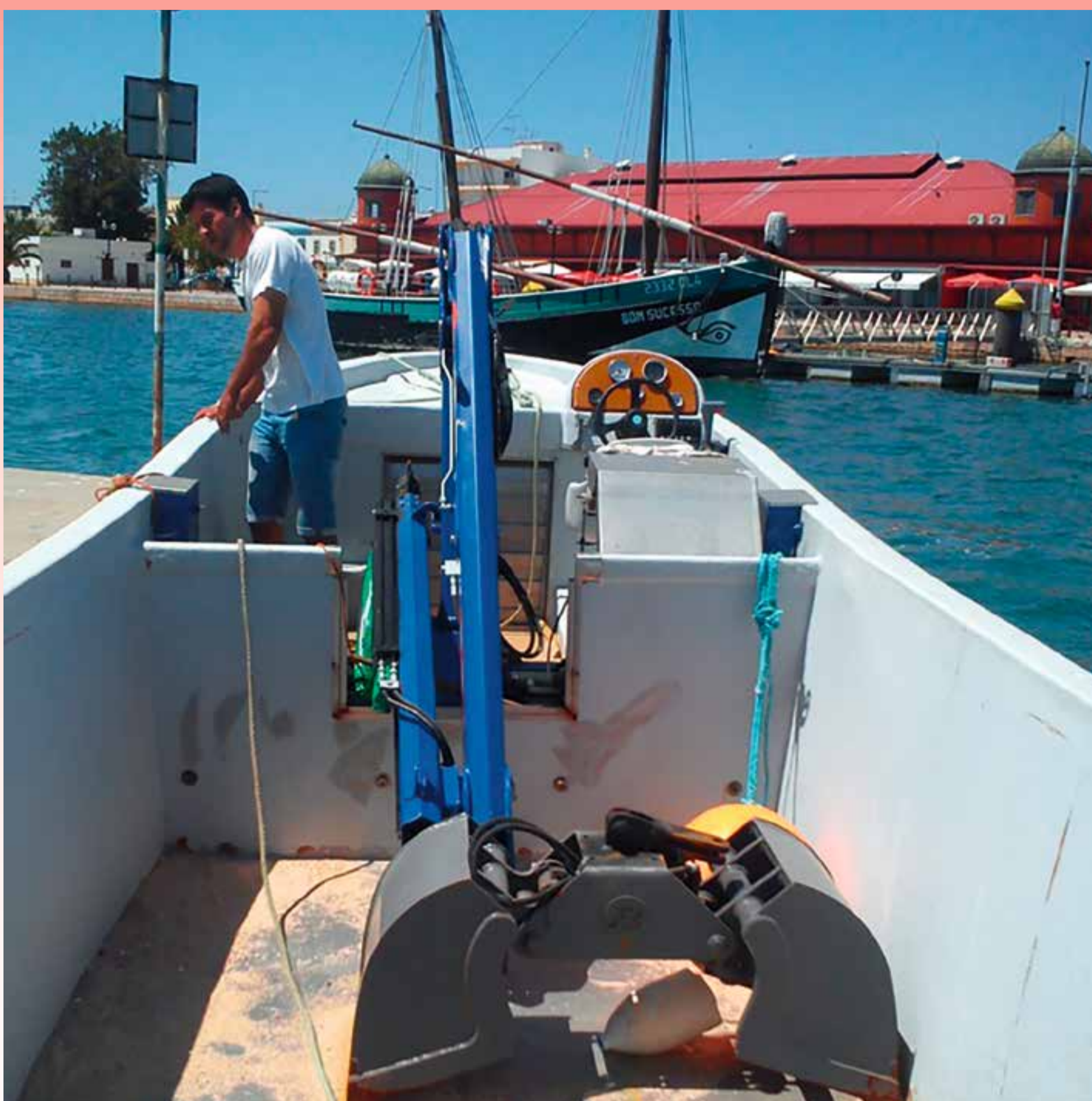


Servicing shellfish production



Sand Extraction and Transport

Nuno Russo comes from a family of Portuguese shellfish producers in Ria Formosa, Algarve. Axis 4 has enabled him and his family to diversify their business and develop a new service for their fellow producers.

Much like land farming, the traditional way of producing cockles in the Ria Formosa involves patient and precise soil restoring processes. These are required in order to provide a substrate of ideal structure and composition for the cockles to grow. To achieve this, shellfish farmers need to mix sand and gravel in ideal proportions and frequently need to add one or another, which requires lengthy and heavy extraction and transport operations. To transform this challenge into an opportunity, Nuno Russo decided to design a specially adapted boat, fitted with a crane and a transport barge, which eases production operations. This has enabled him to launch a new business to extract and transport sand for other producers in the area, whom are now benefiting from this new service that represents an innovative revenue stream for Nuno.

SOTAVENTO FLAG, PORTUGAL

RESULTS (AFTER 5 MONTHS):

- > 1 new service created and operational
- > 2 full-time jobs maintained
- > 6 clients secured

SUCCESS FACTORS:

- > The support of the FLAG to channel the project promoter's entrepreneurship and dynamism into a new type of business.

TOTAL PROJECT COST: €62 268

- > EFF Axis 4: €28 020
- > National / Regional co-financing: €9 340
- > Other/ Private: €24 908

Project promoter

Nuno Russo (shellfish producer)

rpestana@cm-olhao.pt

+351 289 700 171

www.gacsotavento.com

